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RE: Outside Sales Associate Role

FDR is looking for a driven individual with sales experience who can take ownership of an established territory, build on existing relationships, drive double-digit sales growth with 12 months, and maintain margins consistent with company goals.

The focus of this role is on improving visibility and increasing specifications within our existing A&D network, along with specific responsibilities within the dealer, higher education & healthcare community.

Being creative and self-driven with strong organizational skills is a must, as we represent a diverse set of manufacturers within the commercial furniture industry. Industry experience is preferred as relationships are key to be successful. We will support your involvement in trade organizations and welcome a collaborative approach to all local marketing ideas and events. You will be expected to deliver & present seating samples so there is some physical lifting required.

Results matter. To support your efforts, we provide a full showroom in Bridgeport, PA along with a robust social media & sample program. In the end, there is no cap on your compensation.

Your success will be directly impacted by the effort you put forth. Compensation is based on experience but is very competitive in the industry.

Benefits include:

- Car allowance
- 401K
- Healthcare and Dental Insurance
- 3 weeks PTO & Holidays

To learn more and/or apply, send your resume to mboyle@fdrpa.com or call at 610.715.5380.

Thank you,

Matt Boyle
Facility & Design Resource

c. 610.715.5380

